WEEKLY TEA MARKET REPORT SALE NO: 14 - 06TH/ 07TH APRIL 2021

ORDER OF SALE

EXESTATE	LG Large Leaf LG Small Leaf/BOPIA/Premium	<u>High & Medium/Off</u> <u>Grade/Dust</u>
1. Mercantile Produce Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
2. Asia Siyaka Commodities PLC	Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
3. Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd
4. Forbes & Walker Tea Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Asia Siyaka Commodities PLC
5. Eastern Brokers Ltd	John Keells PLC	John Keells PLC
6. Ceylon Tea Brokers PLC	Lanka Commodity Brokers (Pvt) Ltd	Eastern Brokers Ltd
7. Lanka Commodity Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Ceylon Tea Brokers PLC
8. John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd

At this week's sale 11,712 lots totalling 6,575,414 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	839	956,615
Main Sale - High & Medium	1,736	855,812
Low Grown - Leafy	2,054	885,895
Low Grown - Semi Leafy	1,844	934,727
Low Grown - Tippy	2,006	1,048,100
Premium Flowery	290	51,436
Off Grades	2,354	1,259,882
Dust	589	582,947
TOTAL	11,712	6,575,414
Re - Prints	626	326 658

Buyers Prompt: 15/04/2021 Sellers Prompt: 16/04/2021

QUALITY

Westerns - Fewer seasonal teas on offer although still continued to be of a useful standard. Nuwara Eliya's comprised of a small selection of seasonal flavoury teas, whilst Uva/Uda Pussellawa's together with the Low Growns were similar to last.

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COMMENTS

Auction offerings were similar to last and totalled 6.5 M/Kgs. Low Grown Large Leaf teas witnessed less demand, whilst the Small Leaf teas together with the High and Medium BOP/BOPF's witnessed good demand.

Ex-Estate offerings comprised of approximately 1.0 M/Kgs. Quality of teas from the Western slopes showed a decline over the previous week with less seasonal teas on offer, although of a useful make. The limited availability of Nuwara Eliya BOP/BOPF's continued to sell at attractive prices, which is indeed encouraging. Teas from the Eastern Sector - BOP's encountered a weak trend, whilst the BOPF's appreciated by a similar margin and more.

High and Mid Grown CTC teas witnessed some recovery from the previous week, although prices compare poorly against their orthodox counterparts. Corresponding Low Grown types continued to sell well in comparison.

A concerning factor would be the limited demand for liquoring seasonal teas from the Western slopes and particularly the Nuwara Eliya District, which were neglected and often remained unsold.

Low Growns comprised of 2.8 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. There was fair demand at lower levels.

BOP1's in general were lower, whilst well-made OP1's sold around last levels. Balance declined. Well-made OP/OPA's together with PEK/PEK1's were firm, whilst the balance declined substantially.

In the Tippy catalogues, well-made FBOP's were firm to marginally easier, whilst the balance together with bolder varieties declined. However, teas at the bottom were firm on last. Few Select Best FF1's were firm, whilst the balance together with the Best were easier. However, cleaner Below Best and cleaner teas at the bottom were fully firm, whilst the balance were lower following quality.

In the Premium catalogues, very Tippy teas continued to attract good demand. Best and cleaner Below Best were firm, whilst the others were easier following quality.

NATIONAL TEA SALE AVERAGES - MARCH 2021

National average for the month of March 2021 totalled Rs. 654.32 (USD 3.35) vis-à-vis Rs. 645.95 (USD 3.35) of February 2021, showing a marginal increase of Rs. 08.37 month on month. However, in comparison to March 2020 average of Rs. 595.22 (USD 3.26), shows a fairly significant increase of Rs. 59.10 (USD 0.09) YOY.

In analysing the respective elevational averages - High Growns, totalling Rs. 631.30 (USD 3.23) for March 2021, have recorded an increase of Rs. 19.47 month on month vis-à-vis Rs. 611.83 (USD 3.17) of February 2021. However, when compared to the March 2020 average of Rs. 560.10 (USD 3.06), a fairly significant increase of Rs. 71.20 is recorded YOY. Mediums, averaging Rs. 599.11 (USD 3.06) for March 2021, have recorded an increase of Rs. 19.33 vis-à-vis Rs. 579.78 (USD 3.01) of February 2021. In comparison to the March 2020 average of Rs. 540.07 (USD 2.95), shows an increase of Rs. 59.04 YOY. Low Growns, totalling Rs. 676.30 (USD 3.46) for March 2021, recorded a marginal increase of Rs. 02.19 vis-à-vis Rs. 674.11 (USD 3.50) of February 2021. Here again, the average shows a significant increase of Rs. 50.52 YOY when compared to Rs. 625.78 (USD 3.42) of March 2020.

The January-March 2021 cumulative national average of Rs. 648.63 (USD 3.37), records an increase of Rs. 53.82 (USD 0.08) vis-à-vis Rs. 594.81 (USD 3.29) of January-March 2020.

High Growns for the period January-March 2021 of Rs. 619.22 (USD 3.21) have shown an increase of Rs. 65.03 vis-à-vis Rs. 554.19 (USD 3.07) of January-March 2020. Mediums averaging Rs. 588.49 (USD 3.05) have shown an increase of Rs. 67.67 vis-à-vis Rs. 520.82 (USD 2.88) of January-March 2020. Meanwhile, Low Growns totalling Rs. 674.50 (USD 3.50) for January-March 2021 have shown the lowest increase of Rs. 46.14 vis-à-vis Rs. 628.36 (USD 3.48) of January-March 2020. A detailed report is on Page No. 8.

WE CONGRATULATE HORANA PLANTATIONS PLC

for

Obtaining ISO 14064-1 certification (Greenhouse Gas (GHG) Verification)



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MARKET

Good demand.

HIGH GROWN TEAS

BOP Best Western's - Se

Best Western's - Select high priced teas were easier, whilst the others were firm and Rs. 20-30 per kg dearer. Teas in the Below Best category gained Rs. 20-30 per kg and more for select invoices following special inquiry, whilst the Plainer sorts were firm. Nuwara Eliya's continued to sell well. Uva/Uda Pussellawa's were irregular and Rs. 20-30 per kg lower.

BOPF

Best Western's were firm and gained Rs. 20-30 per kg for select invoices following special inquiry. Teas in the Below Best and Plainer categories gained up to Rs. 50 per kg. Nuwara Eliya's continued to sell well, although prices were irregular. Uva/Uda Pussellawa's were Rs. 20-40 per kg dearer.

OP/OPA

Well made OP/OPA's were easier Rs. 20-30 per kg and more at times whilst others too were irregularly easier.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available declined substantially and mostly unsellable. Well made Orthodox leafy PEK/PEK1's declined sharply whilst others too were easier Rs. 20-30 per kg and more at times. Rotovane PEK's were firm to marginally dearer.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregular whilst few improved invoices were dearer. Well made Orthodox FBOP's were easier Rs. 20 - 40 per kg and more at times whilst others were easier Rs. 10-20 per kg. Well made FF1's were easier Rs. 10 - 20 per kg whilst others too were irregularly easier.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u> PC</u>	<u>BC</u>	<u>PF</u>	PEKOF	Z / FBOP	<u>C</u>	<u>P</u>
Sale Date	30/31 MAR	<u>06/07</u> <u>APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>
Best Westerns	630 - 1850	680 - 800	670 - 830	680 - 890	700 - 900	680 - 1020	570 - 640	560 - 650
Below Best Westerns	600 - 620	600 - 670	630 - 660	670 - 690	620 - 690	600 - 670	520 - 560	510 - 550
Plainer Westerns	550 - 590	500 - 580	600 - 620	630 - 660	490 - 600	480 - 590	470 - 510	450 - 500
Nuwara Eliyas	920 - 1140	840 - 1250	870 - 920	520 - 900	600-1040	640 - 1120	580	N/A
Brighter Udapussellawas	550 - 640	560 - 650	580 - 610	630 - 670	600 - 760	580 - 770	550 - 620	540 - 610
Other Udapussellawas	540	500 - 530	530 - 560	550 - 610	490 - 580	480 - 570	460 - 540	450 - 530
Best Uvas	600 - 730	570 - 610	600 - 650	660 - 690	680 - 960	670 - 850	570 - 640	560 - 640
Other Uvas	540 - 580	500 - 530	590	620 - 640	500 - 670	480 - 660	480 - 560	470 - 550

MEDIUM GROWN TEAS

BOP Irregular.

BOPF Better sorts were Rs. 20-30 per kg dearer, whilst the others were firm and dearer to a lesser

extent.

OP/OPA Well made OP/OPA's were easier Rs. 20-30 per kg and more at times whilst others together

with the teas at the lower end too were irregularly easier.

PEKOE/PEKOE1 Well made PEK's were easier Rs. 20-30 per kg whilst others were easier Rs. 30-40 per kg and

mostly unsellable. PEK1's in general were easier Rs. 20-40 per kg and more at times.

FBOP/FBOPF1 Well made FBOPs were irregularly easier whilst others too declined Rs. 10 - 20 per kg. Well

made FF1's in general were easier Rs. 10 - 20 per kg.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<u>BC</u>	<u> PF</u>	<u>PEKOE</u>	. / FBOP	<u>OP</u>	
Sale Date	30/31 MAR	<u>06/07</u> <u>APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>
Good Mediums	610 - 840	690 - 800	620 - 650	620 - 680	680 - 980	660 - 960	600 - 760	580 - 710
Other Mediums	540 - 560	620 - 650	500 - 540	530 - 560	480 - 670	470 - 650	500 - 590	420 - 570

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UNORTHODOX TEAS

HIGH GROWN BP1s - Firm. PF1s - Better sorts were Rs. 20 per kg dearer, whilst the others were firm.

MEDIUM GROWN BP1s - Irregular. PF1s - Brighter sorts were Rs. 10-20 per kg dearer, whilst the others which

commenced firm were easier by the close.

LOW GROWN BP1s - Irregular. PF1s - Up to Rs. 20 per kg dearer.

QUOTATIONS IN (Rs/kg)	<u>B</u> 1	<u>P 1</u>	<u>PF 1</u>				
Sale Date	30/31 MAR	<u>06/07 APR</u>	30/31 MAR	<u>06/07 APR</u>			
High Grown	470 - 570	500 - 510	490 - 610	480 - 620			
Medium Grown	470 - 530	500 - 520	490 - 570	500 - 580			
Low Grown	570 - 630	570 - 680	550 - 760	600 - 800			

OFF GRADES

FGS1/FGS Best FGS/FGS1 were firm to lower Rs. 10 per kg. Below Best were firm to dearer. Poorer

> sorts were firm on last levels. Low Growns - Best and Below Best varieties declined Rs. 10-20 $per\ kg\ whilst\ Poorer\ sorts\ were\ firm\ on\ last\ levels.\ CTC's\ -\ Best\ and\ Below\ Best\ were\ firm\ to$

selectively dearer whilst Poorer sorts shed Rs. 10 per kg.

BROKENS BM in general declined Rs. 20-30 per kg BP's in general were substantially lower.

BOP1A The Best varieties were generally easier. The bolder varieties were marginally firm to easier.

The Below Best varieties remained irregular whilst the Poorer sorts remained firm on last.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u>IUM</u>	LC	<u>)W</u>
Sale Date	30/31 MAR	<u>06/07 APR</u>	30/31 MAR	<u>06/07 APR</u>	30/31 MAR	<u>06/07 APR</u>
Better Fannings (Orthodox)	570 - 630	550 - 600	560	550 - 560	550 - 590	530
Better Fannings (CTC)	530	520	520 - 550	490 - 530	610	500 - 640
Other Fannings (Orthodox)	520 - 560	540 - 560	510 - 540	490 - 510	480 - 500	440 - 480
Other Fannings (CTC)	N/A	N/A	N/A	490	380 - 440	290 - 430
Good Brokens	520 - 640	490 - 620	610	670	660	650
Other Brokens	470 - 550	460 - 500	460 - 560	460 - 510	480 - 590	430 - 490
Better BOP1As	500 - 530	490 - 520	510 - 580	500 - 580	580 - 720	560 - 640
Other BOP1As	470 - 500	460 - 480	460 - 500	440 - 480	450 - 560	450 - 550

DUSTS

DUST1

Select best primaries were firm to irregularly dearer. Few High Grown Dust1's in the Best and Below Best categories gained considerably following quality and special inquiry. Balance firm to irregularly lower. Others and Poorer sorts too followed a similar trend. Better Mediums sold at last levels. Others irregular and mostly lower. Select Best CTC's gained considerably following inquiry. Best and Below Best were firm to irregularly dearer. Others and Poorer sorts sold around last week's closing levels. Better Low Growns were fully firm. Below Best too followed a similar trend. Others and Poorer sorts were firm to irregularly dearer.

DUST Clean secondaries declined Rs. 10-20 per kg and more. Below Best too followed a similar

trend. Poorer sorts declined further. CTC's sold at last levels. Low Growns were firm.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u>IUM</u>	<u>LOW</u>		
Sale Date	30/31 MAR	<u>06/07 APR</u>	30/31 MAR	06/07 APR	30/31 MAR	06/07 APR	
Better Primary Dust (Orthodox)	560 - 830	570 - 850	530 - 610	540 - 630	530 - 570	560 - 640	
Better Primary Dust (CTC) P. Dust	520 - 630	520 - 630	520 - 660	530 - 680	550 - 610	630 - 700	
Below Best Primary Dust (Orthodox)	490 - 550	500 - 560	440 - 510	450 - 520	450 - 500	460 - 530	
Other Primary Dust (CTC) P. Dust	480 - 510	490 -510	470 - 510	480 - 520	520 - 540	520 - 620	
Other Primary Dust (Orthodox)	420 - 480	430 - 490	410 - 490	390 - 440	420 - 480	400 - 450	
Better Secondary Dust	480 - 600	470 - 610	420 - 520	410 - 520	440 - 520	420 - 530	
Other Secondary Dust	400 - 470	390 - 460	370 - 410	370 - 400	380 - 420	360 - 410	

* Note. High & Medium quotations are a combination of HIGH GROWNS (Western High and Uva High) MEDIUM GROWNS (Western Medium and Uva Medium).

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LOW GROWN TEAS

FBOP/FBOP1 Select Best and Best FBOPs were firm to marginally easier. Below Best together with bolder

varieties declined sharply. Teas at the bottom too were lower following quality. FBOP1's in

general easier.

BOP Few select Best BOPs sold around last levels whilst balance declined.

<u>BOP1</u> Select Best BOP1s declined, while others too followed a similar trend following quality.

OP1 Select Best OP1s maintained while others and Below Best varieties were irregular and mostly

lower following quality. A selection of poorer varieties maintained while others declined.

OP A selection of well-made varieties were fully firm to selectively dearer, while others were easier

following quality. Teas at the bottom end were fully firm.

OPA A few select Best OPAs were fully firm to dearer. A selection of cleaner Below Best varieties

maintained while others were easier. Teas at the bottom end maintained.

PEKOE Select Best PEK/PEK1s together with a range of bold PEKs maintained, while others and poorer

sorts declined substantially.

BOPF Well-made BOPF were easier. Balance sold around last levels.

FBOPF/FBOPF1 Very Tippy teas continue to attract good demand. Best and cleaner Below Best were firm. Others

irregular following quality. Few select Best FF1s sold around last levels. Balance together with Best declined. However, Cleaner Below Best and cleaner teas at the bottom were firm. Others

were lower following quality.

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	<u>BF</u>	ST	BELOV	V BEST	<u>OTH</u>	<u>IERS</u>
Sale Date	30/31 MAR	<u>06/07 APR</u>	30/31 MAR	<u>06/07 APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>	30/31 MAR	<u>06/07</u> <u>APR</u>
FBOP 1	800 - 820	780 - 810	670 - 700	650 - 680	560 - 610	550 - 600	520 - 550	520 - 550
FBOP	860 - 980	850 - 940	780 - 820	760 - 800	600 - 660	600 - 640	520 - 550	500 - 550
BOP 1	920-1450	900-1300	900 - 920	890 - 900	890 - 900	880 - 890	650 - 700	650 - 700
BOP	770 - 800	760 - 800	700 - 720	700 - 710	550 - 630	500 - 620	480 - 540	480 - 530
BOPF	640 - 660	600 - 650	500 - 530	500 - 520	470 - 480	470 - 480	450 - 460	450 - 470
FBOPF (TIPPY)/FBOPF SP	2100-2700	2100-2550	900-1000	900-1000	630 - 680	630 - 680	600	600
FBOPF 1	800 - 830	780 - 820	700 - 740	700 - 720	570 - 640	550 - 640	520 - 550	500 - 540
FBOPF	800 - 850	800 - 830	660 - 700	650 - 680	500 - 520	500 - 520	460 - 470	460 - 480
OP 1	1550-2100	1550-2150	1500-1550	1500-1550	1400-1500	1400-1500	650 - 700	650 - 700
OP	740-1100	750 - 790	730 - 740	720 - 730	720 - 730	710 - 720	570 - 650	550 - 650
OPA	770-1200	900 - 940	700 - 750	800 - 900	600 - 680	700 - 800	480 - 600	650 - 700
PEKOE	900-1250	900-1300	800 - 900	800 - 900	700 - 750	700 - 750	600 - 650	550 - 600
PEK 1	900-1300	850-1400	800 - 900	800 - 850	750 - 800	750 - 800	600 - 700	600 - 700

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TOP PRICES IN (RS/KGS) - SALE OF 06TH/ 07TH APRIL 2021 WESTERN MEDIUM UVA MEDIUM BOP 690.00 720.00 Imboolpittia (a) Demodera 'S' BOP Doombagastalawa BOPSp 790.00 BOPSp 720.00 <u>a</u> Halpewatte Uva BOPSp BOPF/BOPFSp 740.00 Craighead (a) 760.00 Dickwella Vellai Oya BOPF/BOPFSp 680.00 BOP1 820.00 (a) Halpewatte Uva Kenilworth BOP1 830.00 Sarnia Plaiderie FBOP/FBOP1 820.00 Doombagastalawa FBOP/FBOP1 (a) 960.00 FBOP/FBOP1 820.00 Halpewatte Uva Craighead FBOP/FBOP1 940.00 Dickwella FBOPF/FBOPF1 750.00 (a) Craighead FBOPF/FBOPF1 820.00 Shawlands FBOPF/FBOPF1 750.00 (a) (a) Doombagastalawa FBOPF/FBOPF1 810.00 Telbedde FBOPF/FBOPF1 (a) 740.00 (a) Harangalla FBOPF/FBOPF1 00.008Sarnia Plaiderie OP/OPA 650.00 Dartry Valley FBOPF/FBOPF1 800.00 Glen Alpin OP1 840.00 (a) Dehiwatte Super OP/OPA 710.00 Aruna Passara PEK/PEK1 900.00 OP1 Ingurugala 760.00 UVA HIGH PEK/PEK1 Cooroondoowatte (a) 900.00 Alslaby BOP 750.00 (a) Harangalla PEK/PEK1 890.00(a) Ranaya BOPSp 680.00 WESTERN HIGH Bandaraeliya BOPF/BOPFSP 690.00 (a) BOPF/BOPFSP Great Western BOP (a) 800.00 Nayabedde 680.00 (a) BOPF/BOPFSP Somerset BOP 790.00 Kelliebedde 660.00 (a) (a) Uda Radella BOP 780.00 Aislaby BOP1 830.00 a, BOP FBOP/FBOP1 Adisham 780.00 Aislaby (a) 830.00 BOPSp 680.00 Uva Highlands FBOP/FBOP1 830.00 Wattegodde (a) BOPF/BOPFSp 890.00 FBOP/FBOP1 810.00 Adisham Glennanore (a) (a) BOP1 700.00 FBOPF/FBOPF1 750.00 Torrington (a) Glennanore (a) FBOP/FBOP1 1,020.00 Aislaby FBOPF/FBOPF1 750.00 Inverness (a) FBOPF/FBOPF1 750.00 Spring Valley FBOPF/FBOPF1 730.00 Torrington (a) (a) OP/OPA FBOPF/FBOPF1 750.00 Mount Uva 640.00 Inverness Queensberry FBOPF/FBOPF1 740.00 Glennanore OP/OPA (a) 630.00 (a) FBOPF/FBOPF1 740.00 Glennanore OP1 760.00 Venture (a) Venture OP/OPA 650.00 Battawatte PEK/PEK1 850.00 Venture OP1 670.00 Glennanore PEK/PEK1 (a) 820.00 Weddemulla PEK/PEK1 790.00 UNORTHODOX HIGH Torrington PEK/PEK1 (a) 780.00 640.00 Ulugedara CTC PF1 NUWARA ELIYAS Ulugedara CTC BP1 520.00 BOP 1,250.00 Ulugedara CTC BPS 540.00 Lovers Leap Mahagastotte BOP 1,160.00 a, UNORTHODOX MEDIUM Summerhill **BOPSp** 560.00 (a), Rothschild CTC 580.00 BOPF/BOPFSp Lovers Leap 900.00 Strathdon CTC RP1 (a) 520.00 Mahagastotte BOPF/BOPFSp 800.00 a, Delta CTC BP1 520.00 Kenmare FBOP/FBOP1 1,120.00 (a) Aultmore CTC **BPS** 450.00 PEK/PEK1 Lovers Leap 720.00 Mahagastotte PEK/PEK1 (a) 640.00 UNORTHODOX LOW PF1 800.00 Hingalgoda CTC UDAPUSSELLAWAS Ceciliyan CTC BP1 (a) 680.00 BOP 650.00 Mooloya Ceciliyan CTC 620.00 Kirklees BOPSn 570.00 BOPF/BOPFSp 670.00 PREMIUM FLOWERY Kirklees FBOPFSp 3,350.00 BOP1 720.00 Gordon a, Bivolta (a) FBOP/FBOP1 770.00 FBOPFExSp 3,700.00 Tea Bank Gordon (a) (a) FBOPF/FBOPF1 710.00 FBOPFExSp1 1.700.00 Gordon (a) Sachitha OP/OPA 610.00 Delmar (a) DUSTS OP/OPA 600.00 Gordon (a) Mattakelle DUST1 850.00 OP/OPA 590.00 Gonapitiva (a) Cee Tee Hills **PDUST** 700.00 Gampaha 600.00 OP1 PEK/PEK1 OFF GRADES (a), 740.00 Gordon FGS/FGS1 600.00 Lethenty LOW GROWNS FGS/FGS1 Mayfield 600.00 (a) 980.00 Karagoda BOP Hingalgoda CTC PFGS 640.00 BOPSp Geekivanahena 1,020.00 Gunawardane BM 650.00 Hidellana BOPF 810.00 Rilhena Special BM 620.00 (a) BOPFSp Ihalapanapitiya 870.00 Galaxy BM 580.00 (a) Pothotuwa FROP (a) 1,120.00 Demodera 'S' BP 670.00 (a) FBOP1 1.040.00 Brombil Veddagala **BOPIA** 640.00 FROPE 900.00 Nilkandura Gunawardane **FBOPF** 900.00 FBOPE 890.00 Himara **FBOPF** 890.00 Sithaka FBOPF 880.00 New Honewell (a) FBOPF1 1.000.00 New South Co-op BOP1 1.300.00 Pothotuwa (a) New Vithanakanda OP1 2.150.00 OP1 2,050.00 Pothotuwa (a) OP 790.00 Nilrich OP 790.00 Lions OPA 940.00 Livonta 1,300.00 PEK Livonta 1.400.00 Lumbini PEK1 Peak View PEK1 1.400.00 @ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ **All Time Record Price * Equal All Time Record Price

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	QUANTITY SOLD DURING THE PERIOD												
	<u>2021</u>	<u> 29TH MARCH - 03RD APRIL 2021</u>		<u>2020</u>									
WEEKLY	TODATE		WEEKLY	TODATE									
		PRIVATE SALES											
161,555	1,468,357	NUNI ICA MCTION	NIL	1,196,599									
5 (2(027	75 577 740	<u>PUBLIC AUCTION</u>	2 551 042	(7.200.571									
5,636,937	75,577,748	FORWARD CONTRACTS	3,551,043	67,399,571									
46,000	249,650	TORWIND CONTRICTS	NIL	NIL									
,	,	DIRECT SALES											
NIL	NIL		NIL	391,930									
		<u>TOTAL</u>											
5,844,492	77,295,755		3,551,043	68,915,660									
342,602	2,562,625	BMF EXCLUDED FROM PRIVATE SALE	NIL	2,025,418									

QUA	NTITY	SOLD A	ND THE	AVER	AGE PR	ICE PEI	R AUC	TION		
		<u>2021</u>			<u>2020</u>			<u>2019</u>		
SALE DATE	QTY M/KG	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	
24TH MAR 2021	5.45	657.42	3.34	4.26	664.84	3.44	5.61	587.67	3.33	
31ST MAR 2021	5.63	641.24	3.24	3.55	698.77	3.71	5.64	590.48	3.36	

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 07TH APRIL 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.00	274.56	1.79	232.93
2020	188.46	234.77	1.73	203.61
2019	172.53	225.60	1.53	192.70

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 29 March - 04 April 2021

Western/Nuwara Eliya Regions

Both regions reported bright weather throughout the week, whilst a few sub-districts in the Bogawantalawa and Talawakelle regions reported overcast evenings. The Department of Meteorology expects misty conditions in the mornings and evening showers in both regions in the week ahead.

Uva/Udapussellawa Regions

Sunny weather was reported in both regions throughout the week, whilst a few sub-districts in the Haputale Region reported dull weather with occasional showers in the evenings.

Low Growns

The Low Grown Region reported clear weather throughout the week. Misty conditions are expected in the Sabaragamuwa Region during the morning hours, whilst evening showers are expected in the Ruhuna Region during the evening hours by the Department of Meteorology.

Crop Intake

The Western and Udapussellawa regions reported a slight increase in the crop intake, whilst the Nuwara Eliya Region maintained. The Low Grown and Uva regions reported a decrease in the crop intake.

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PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 13

SALE OF: 30TH/ 31ST MARCH 2021

		<u>2021</u>					<u>2020</u>		<u>2019</u>			
	WEE	WEEKLY		TODATE		KLY	TOD	ATE	WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	583.51	2.95	582.42	3.02	639.20	3.39	515.80	2.85	522.14	2.97	506.58	2.83
Western High Grown	619.75	3.14	633.28	3.29	678.18	3.60	590.04	3.26	560.17	3.19	594.24	3.32
CTC High Grown	539.24	2.73	569.34	2.95	614.10	3.26	554.04	3.07	450.25	2.56	505.69	2.82
High Grown (Summary)	610.68	3.09	620.58	3.22	665.53	3.53	571.32	3.16	549.53	3.13	571.83	3.19
Uva Medium Grown	606.66	3.07	599.07	3.11	708.43	3.76	556.15	3.08	552.87	3.15	529.97	2.96
Western Medium Grown	576.04	2.91	584.21	3.03	591.75	3.14	520.61	2.88	492.26	2.80	500.93	2.80
CTC Medium Grown	515.84	2.61	541.24	2.81	545.63	2.90	497.07	2.75	427.99	2.44	453.84	2.53
Medium Grown (Summary)	584.25	2.96	588.25	3.05	626.57	3.32	529.93	2.93	508.58	2.90	508.14	2.84
Orthodox Low Grown	678.80	3.43	686.50	3.56	776.75	4.12	657.63	3.64	523.76	2.98	520.62	2.91
CTC Low Grown	489.23	2.48	530.07	2.75	475.44	2.52	445.84	2.47	414.48	2.36	429.05	2.39
Low Grown(Summary)	666.46	3.37	676.13	3.51	739.42	3.92	638.61	3.53	622.78	3.55	609.03	3.40
Total	641.24	3.24	650.83	3.38	698.77	3.71	606.78	3.36	590.48	3.36	585.38	3.27

Source: Oanda Exchange Rates

Source: MSL - Averages

MARCH 2021 TOGETHER WITH THE CORRESPONDING AVERAGES FOR 2020 & 2019

	<u>2021</u>			<u>2020</u>			<u>2019</u>					
	MONTH		TODATE		MONTH		TODATE		MONTH		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	592.60	3.03	584.26	3.03	522.09	2.86	499.23	2.76	533.98	3.00	516.81	2.88
Western High Grown	649.35	3.32	638.81	3.31	585.88	3.21	580.62	3.21	589.43	3.31	600.46	3.35
CTC High Grown	549.25	2.81	566.72	2.94	530.12	2.90	536.99	2.97	478.80	2.69	501.18	2.80
High Grown (Summary)	631.30	3.23	619.22	3.21	560.10	3.06	554.19	3.07	571.06	3.21	573.81	3.20
Uva Medium Grown	611.38	3.13	594.40	3.08	565.72	3.10	534.89	2.96	553.02	3.11	533.71	2.98
Western Medium Grown	592.74	3.03	583.47	3.03	523.37	2.86	512.31	2.83	495.89	2.79	502.55	2.81
CTC Medium Grown	528.24	2.70	540.98	2.81	509.30	2.79	488.82	2.70	441.02	2.48	453.99	2.53
Medium Grown (Summary)	599.11	3.06	588.49	3.05	540.07	2.95	520.82	2.88	510.16	2.87	510.96	2.85
Orthodox Low Grown	691.32	3.53	686.67	3.56	647.07	3.54	647.46	3.58	626.54	3.52	622.25	3.47
CTC Low Grown	504.50	2.58	529.85	2.75	427.26	2.34	442.72	2.45	413.19	2.32	429.90	2.40
Low Grown(Summary)	676.30	3.46	674.50	3.50	625.78	3.42	628.36	3.48	611.08	3.44	608.85	3.40
Total	654.32	3.35	648.63	3.37	595.22	3.26	594.81	3.29	585.92	3.30	585.30	3.27

Source: SLTB / Oanda Exchange Rates

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MALAWI AUCTION

SALE OF - 7TH APRIL 2021 (SALE NO. 14)

There was less and selective demand at firm to easier rates.

 $BP1\ were\ barely\ steady\ where\ sold.$

PF1 met selective demand, few lines sold firm.

PF1SC tended firm to easier where sold with many invoices neglected.

PD met less interest.

D1 - Few available were firm on last.

Secondary teas were mostly taken out under bids.

Courtesy - Tea Brokers Central Africa Limited.

KOLKATA AUCTION

SALE OF - 6TH & 7TH APRIL 2021 (SALE NO. 14)

Good demand for better Assams sold so far. Range: 280/- to 340/-. Good demand for good Dooars sold so far. Range: 270/- to 330/-. Western India operating. Local/Internal operating.

Courtesy - Associated Brokers Private Ltd, Kolakata

JAKARTA AUCTION

SALE OF - 7TH APRIL 2021 (SALE NO. 14)

There was fairly good demand for the 5,680 packages on offer at irregular rates with prices closely following quality but more teas remained unsold.

ORTHODOX TEA - Best Broken types sold around last week sale with medium lines remain un-sold. Fannings types, there was good demand which sold 2-4 cts dearer, whilst medium lines to meet with less interest and witnessed withdrawals. Secondary category sold firm to 2 cts easier with some lines fair unsold.

CTC TEA - Better/best lines to meet with a selective demand and were about firm to slightly dearer whilst the Medium and lower lines met with a limited demand and sold at a discount. There some teas were remained unsold.

Courtesy - Sinar Maluku - Jakarta

GUWAHATI AUCTION

SALE OF - 7TH APRIL 2021 (SALE NO. 14)

There is good demand for the nominal weight of good Assams on offer so far. Fair demand for the remainder Assams including BLF. Prices barely steady to easier rates. Western India and North India buyers operating.

Courtesy - Associated Brokers Private Ltd, Guwahati

COCHIN AUCTION

SALE OF - 5TH APRIL 2021 (SALE NO. 14)

CTC DUST

DEMAND: Fair (62% sold)

MARKET: In the absence of Kerala State Civil Supplies Corporation market reacted negatively and was lower by Rs.5/- to 10/- and some times more to the tune of rs.20/- and above. The decline in price was more for medium and plainer powdery grades. However the drop in price was less for good liquoring SRD grade.

BUYING PATTERN Avt continued to be active. Devagiri tea & produce and Encil Global beverages lent useful support. Kerala state civil supplies did not operate. Kerala and up country buyers lent fair support. Exporters continued to be subdued

ORTHODOX DUST

DEMAND: Good (86% sold)

MARKET: Barely steady to firm

BUYING PATTERN: Exporters and upcountry buyers absorbed the small quantity of orthodox dust sold.

Courtesy - Forbes, Ewart & Figgis Pvt. Ltd - Cochin

MOMBASA /BANGLADESH AUCTION

The above market report details were not available at the time of printing this publication.

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HOLIDAY NOTICE

FORBES & WALKER TEA BROKERS (PVT) LTD.

Please note that our Office, Warehouse & Tea Sampling Department will be closed on the following days.

Office - 13th April Day prior to Sinhala & Tamil New Year

- 14th April Sinhala & Tamil New Year

Warehouse & Tea Sampling Dept - 13th April Day prior to Sinhala & Tamil New Year

- 14th April Sinhala & Tamil New Year

- 15th April Additional holiday

CEYLON TEA PLANTATION EXPORTS (PTE) LTD

Please note that Ceylon Tea Plantation Exports (Pte) Ltd warehouse and office will be closed from 10th to 18th of April 2021 in view of the Sinhala and Tamil New Year holidays.

MALWATTE VALLEY PLANTATIONS PLC

Please be note that the Malwatte Valley Plantations PLC Warehouse Complex, Wattala will be closed from 11th to 15th April 2021 due to the New Year festival. 10th April 2021 (Saturday) will be a full working day at the Warehouse.

FINLAYS COLOMBO LIMITED

Please note that Finlays Warehouse will be closed for business from 13th - 15th April 2021 due to Sinhala & Tamil New Year Holidays.

DILMAH CEYLON TEA COMPANY PLC

Please note that Dilmah Ceylon Tea Company PLC factory will be closed from 06th to 19th April 2021 due to New Year holidays.

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CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Feb	21.7	18.2	22.3	45.0	40.1	45.5	-4.9	5.4
Bangladesh	Jan	0.495	0.175	0.286	0.495	0.175	0.286	-0.32	0.111
North India	Jan	0.00	0.04	0.00	0.00	0.04	0.00	0.04	-0.04
South India	Jan	14.22	16.02	16.05	14.22	16.02	16.05	1.8	0.03
Kenya	Jan	48.38	53.63	48.89	48.38	53.63	48.89	5.25	-4.74
Malawi	Jan	7.4	6.3	7.0	7.4	6.3	7.0	-1.1	0.7

<u>CATALOGUES</u>

SALE NO. 16 - SCHEDULED FOR 27TH/28TH APRIL 2021

The Ex Estate catalogue closed on 1 April 2021 excluding violations. The Main sale catalogues too closed on 1 April 2021 excluding violations.

SALE NO. 17 - SCHEDULED FOR 4TH/5TH MAY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 8 April 2021.

SALE NO. 18 - SCHEDULED FOR 11TH/12TH MAY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 22 April 2021.

The details of teas awaiting sale are given on the last page of this report.

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DETAILS OF TEAS AWAITING SALE

SALE NO: 15 SCHEDULED FOR 20TH/ 21ST APRIL 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN (CATALOGU	ES		
Ex Estate	917	1,069,419	Leafy	Closed on	25/03/2021	Violations Excluded	
High & Medium	1,806	908,983	Semi Leafy	Closed on	25/03/2021	Violations Excluded	
Leafy	2,052	919,674	Tippy	Closed on	25/03/2021	Violations Excluded	
Semi Leafy	1,889	965,114					
Tippy	2,076	1,088,287	OTHER MAIN SALE CATALOGUES				
Premium Flowery	290	49,656	High & Medium	Closed on	25/03/2021	Violations Excluded	
Off Grades	2,289	1,248,121	Dust	Closed on	25/03/2021	Violations Excluded	
Dust	595	590,285	Premium Flowery	Closed on	25/03/2021	Violations Excluded	
	11,914		Off Grades	Closed on	25/03/2021	Violations Excluded	
TOTAL	11,914	6,839,539	BOP1A	Closed on	25/03/2021	Violations Excluded	
Re-print	641	342,556	Ex Estate	Closed on	25/03/2021	Violations Excluded	

No of Pkgs : 180,744

CTC : 12,405 Pkgs - 668,393 kgs

 SALE NO. 15 - SALE OF 23RD/24TH APRIL 2020
 BUYERS' PROMPT
 : 27/04/2021

 Lots
 : 9,500
 Re-print Lots
 : 28

 SELLERS' PROMPT
 : 28/04/2021

Quantity : 5,232,039 kgs **Re-print Quantity** : 22,488 kgs

SALE NO: 16 SCHEDULED FOR 27TH/ 28TH APRIL 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES				
Ex Estate	933	1,067,582	Leafy	Closed on 01/04/2021 Violations Excluded			
High & Medium	1,853	948,396	Semi Leafy	Closed on 01/04/2021 Violations Excluded			
Leafy	2,130	945,444	Tippy	Closed on 01/04/2021 Violations Excluded			
Semi Leafy	2,073	1,059,395					
Tippy	2,060	1,091,661	OTHER MAIN SALE CATALOGUES				
Premium Flowery	317	54,867	High & Medium	Closed on 01/04/2021 Violations Excluded			
Off Grades	2,313	1,282,526	Dust	Closed on 01/04/2021 Violations Excluded			
Dust	585		Premium Flowery	Closed on 01/04/2021 Violations Excluded			
		630,068	Off Grades	Closed on 01/04/2021 Violations Excluded			
TOTAL	12,264	7,079,939	BOP1A	Closed on 01/04/2021 Violations Excluded			
Re-print	1,140	616,299	Ex Estate	Closed on 01/04/2021 Violations Excluded			

No of Pkgs : 187,702

CTC : 12,380 Pkgs - 671,891 kgs

 SALE NO. 16 - SALE OF 27TH/ 28TH APRIL 2020
 BUYERS' PROMPT
 : 04/05/2021

 Lots
 : 8,007
 Re-print Lots
 : 101
 SELLERS' PROMPT
 : 05/05/2021

Quantity : 4,497,810 kgs **Re-print Quantity** : 70,689 kgs

SALE NO: 15 SCHEDULED FOR 20TH/ 21ST APRIL 2021

	ORDER OF SALE	Approximate Selling Time of F&W Catalogues		
EX ESTATE AS BC FW	LG Large Lea Leaf/BOPIA/F AS CTB JK		20TH APRIL 2021 Main Sale - High & Medium Semi Leafy Teas	08.00am 05.15pm
EB CTB LC JK MB	EB LC BC MB FW	JK EB CTB LC BC	21ST APRIL 2021 Leafy Teas Tippy Teas Off Grades	08.00am 08.30am 08.30am
FW - Forbes & Walker Tea Brokers (Pvt) Ltd JK - John Keells PLC BC - Bartleet Produce Marketing (Pvt) Ltd EB - Eastern Brokers Ltd		AS - Asia Siyaka Commodities PLC MB - Mercantile Produce Brokers (Pvt)Ltd LC - Lanka Commodity Brokers (Pvt) Ltd CTB - Ceylon Tea Brokers PLC	Ex- Estate Premium Flowery BOP1A Dust	08.50am 09.00am 11.00am 01.30pm